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# FINANCIAL HIGHLIGHTS

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LAST UPDATED 10/12/2018



## Financial Summary

Profit and loss		2015	2016	2017	Other data		2015	2016	2017
Operating revenue	£m	17	29.73	43.57	Total dividends paid per share	pence	3.25	4	6.25
Administrative expenses	£m	-10.88	-22.4	-32.33	Diluted earnings per share	pence	6.96	7.02	9.26
Net finance costs	£m	-0.12	-0.27	-0.5	Adjusted diluted earnings per share**	pence	10.99	10.37	15.38
Adjusted operating profit*	£m	6	5.06	10.74	Number of employees (avg.)	No.	235	458	578
Profit before tax	£m	4.08	4.49	5.86	Number of SIPPs administered	No.	39,236	72,983	76,474
Tax	£m	-0.98	-0.66	-0.63	Assets under administration	£bn	9	20.4	24.7
Profit after tax	£m	3.1	3.83	5.23					

\*Adjusted operating profit is profit before tax, amortisation and non-recurring costs

\*\*Diluted earnings per share on adjusted operating profit, less an effective tax rate

