



FINANCIAL HIGHLIGHTS

LAST UPDATED ON 5 SEPTEMBER 2019



FINANCIAL SUMMARY

Profit & loss		2017	2018	H1 2019	Other data		2017	2018	H1 2019
Operating revenue	£m	43.6	46.1	24.5	Total dividends per share	pence	6.25	8.00	2.50
Administrative expenses	£m	32.3	33.6	18.1	Diluted earnings per share	pence	9.26	14.45	7.90
Net finance costs	£m	0.5	0.4	0.2	Adjusted diluted earnings per share **	pence	15.38	17.32	9.17
Adjusted operating profit *	£m	10.7	12.1	6.2	Number of SIPPs administered	No.	76,474	77,739	77,175
Profit before tax	£m	5.9	10.1	5.4	Assets under administration	£bn	24.7	24.8	27.5
Tax	£m	0.6	1.9	1.0					
Profit after tax	£m	5.2	8.2	4.5					

* Adjusted operating profit is profit before tax, amortisation and nonrecurring costs

** Diluted earnings per share on adjusted operating profit, less an effective tax rate

